

**Points requiring clarifications in relation to the EOI # 19**

<b>S#</b>	<b>Clarification/ Information Required</b>	<b>Comments</b>
1	<p>a) We at ---- Software kindly request an extension to the proposed deadline of 11<sup>th</sup> January 2021 for this Expression of Interest. We would suggest the 31<sup>st</sup> of January would be far better in allowing us to provide you with the best possible response. Due to restrictions caused by the ongoing COVID-19 pandemic, as well as the coming weeks being part of the Irish Holiday period, we are under increased pressure to secure resources for this response. With more the requested extension, we believe we can provide documentation to properly represent the value we can provide for the SECP on this project.</p>	<p>a) Extension will not be possible given the targeted project timelines</p>
2	<p>I am registered with firm authority KP but have no registration with SECP. Am i elegebale for the EOI# 19 invnced fund. Let me know, as i am intretted to apply for the grant.</p>	<p>a) The query is not relevant. This EOI is not for grant issuance/disbursement</p>
3	<p>a) We are a Pakistani company and will be bidding as the Authorized Reseller and Authorized Implementation Partner of a foreign company which has a company registration product deployed in 20+ jurisdictions. The client references we will provide in our EOI submission will be for our principal. We would like to validate that these references shall be considered. Please note that our principal will not be part of a JV structure. We will represent the Principal as their Authorized agents.</p> <p>b) The standard licensing model for the product we intend to quote requires annual license payments which also ensures ongoing product support. Given the mission critical nature of the SECP corporate registry, a situation in which SECP does not have product support from the product Principal would be highly risky. Can we bid on this annual licensing model?</p>	<p>a) Yes, references will be considered.</p> <p>b) At this stage, the EOI is intended to evaluate the offering (product and expertise). Required pricing model/structure will be requested as part of the RFP</p>

4	<p>a) How many existing source systems from which the data to be migrated?</p> <p>b) Can we get the detail of source systems? In shape of volume (GB, TBs) and complexity of source systems</p> <p>c) Data for different entities in structured and unstructured data format, what information is in unstructured data format?</p> <p>d) Is the data warehouse is already in place?</p> <p>e) Which data analytics platform is in place?</p> <p>f) Number of Business Intelligence &amp; Analytics users?</p> <p>g) Is the data lake exist in the eco-system?</p> <p>h) It is mentioned that the solution requires “<u>Multiple digital channels for process execution: Web, mobile applications, etc.</u>”. Does this reference to the need of a separate mobile application? Or a mobile responsive web application?</p> <p>i) It is mentioned that the solution requires “<u>Open API gateway for seamless exchange of information with external entities</u>”. Is any API gateway present in SECP right now? it is not mentioned in existing systems. Does this refer to implementation of a licensed/open sourced API gateway as well?</p> <p>j) It is mentioned that the solution requires “<u>Easy management of business rules</u>”. Is any ODM solution present in SECP right now? it is not mentioned in existing systems. Does this refer to implementation of a licensed/open sourced ODM as well?</p> <p>k) It is mentioned that the solution requires “<u>Business intelligence reporting and data analytics</u>”. Is any BI solution present in SECP right now? it is not mentioned in existing systems. Does this refer to implementation of a BI/Data analytics solution as well? Can we have clarity on this point to see if the solution based custom analytics may suffice for this.</p> <p>l) It is mentioned that the solution required “<u>Multiple online payment modes for convenience of real time payments</u>”. Does this refer to the individual integration with multiple payment vendors available in SECP contractual umbrella? Can we get more clarity on this?</p>	<p>a) Data to be migrated from multiple systems</p> <p>b) Multiple TBs data to be migrated, details will be discussed with shortlisted firms. For further details please see section 5 of EOI.</p> <p>c) Scanned copies of supporting documents, for further details please see section 5 of EOI.</p> <p>d) No data warehouse is in place</p> <p>e) No data analytics platform is in place</p> <p>f) Majority of SECP, will be discussed with the shortlisted firms</p> <p>g) No</p> <p>h) Mobile responsive as well as mobile app for preferred services</p> <p>i) Currently no API gateway is present for integrations. No preference to licensed/opensource API gateway.</p> <p>j) No ODM solution is present</p> <p>k) There is no existing data analytics/BI platform. As part of this EOI, specific BI/Data Analytics implementation as a separate layer or platform is</p>
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	<p>m) We need more details on the XBRL format discussed in the requirements. Is this already in practice? Has the taxonomies been standardized already? Are XBRL reports being currently reconciled on standardized taxonomies?</p> <p>n) <u>Can you please provide the specific links to view the described forms to be automated in the system? we couldn't find some of the forms online (<a href="https://eservices.secp.gov.pk/eServices/ControllerServlet?request_id=GET_ALL_EFORMS">https://eservices.secp.gov.pk/eServices/ControllerServlet?request_id=GET_ALL_EFORMS</a>).</u></p> <p>o) What is going to be the process/application migration strategy from old to revamped system? Specially for the inflight requests in the current system.</p> <p>p) How will the manual in flight requests be catered? Is data entry involved here?</p> <p>q) Is the data of completed manual requests scanned, tagged and available in the system?</p>	<p>not required. However, solution based custom analytics and reporting (set and on-demand/configurable) is expected</p> <p>l) Credit/Debit Card, 1-Link, mobile payment gateway/payment wallets, and payments (manual/online) in selected banks etc. are required</p> <p>m) Development of XBRL taxonomy is going on. The proposed solution should be XBRL compliant to facilitate submission and validation of financial data received in XBRL format</p> <p>n) Please refer to the laws sections as provided on SECP website for forms prescribed in relevant laws/rules/regulations as stated in section 4.2 against each functional requirement</p> <p>o) After cut-off date new processes will be filed in new system. In case of inflight processes, it is largely</p>
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		<p>dependent on to-be data/migration strategy</p> <p>p) Dependent on to-be data/process migration strategy</p> <p>q) Yes</p>
5	<p>a) What is the as-is architecture of the system?</p> <p>b) Is there a high-level proposed to-be architecture?</p> <p>c) The system is utilizing Weblogic / Websephere or any another system? Please elaborate</p> <p>d) What is the current load and how many individuals accessing the system on daily basis?</p> <p>e) The Partner is allowed to propose architecture changes?</p> <p>f) Any Service Bus being leveraged for integration? Please elaborate</p> <p>g) Do we have a Payment Gateway, currently implemented?</p> <p>h) Integration with 1Link as one of the possible alternatives or the system will be integrated with a particular financial institution?</p> <p>i) Is there a strategy to move away from Proprietary Technologies?</p> <p>j) What kind of Storage is being leveraged for storing documents (Manufacturer and Model)?</p> <p>k) How does the customer profiling work?</p>	<p>a) Please refer the section 5 of EOI – Existing application environment. More details will be provided to shortlisted vendors</p> <p>b) Expected from vendor to propose a to-be architecture</p> <p>c) Yes, it is built on IBM Technology Stack including WebSphere</p> <p>d) Please refer the section 5 of EOI – Existing application environment. More details will be provided to shortlisted vendors</p> <p>e) Yes</p> <p>f) No</p> <p>g) Yes, for credit card payments</p> <p>h) Yes, integration with 1-Link is one of the payment option and</p>

	l) Is there analytics component for general profiling?	<p>system will be integrated with multiple banks</p> <p>i) No</p> <p>j) SAN/NAS. More details will be shared with shortlisted vendor</p> <p>k) Refer to section 5 of EOI</p> <p>l) No analytics component is used</p>
6	<p>a) We have an understanding that submission have to be done via both electronic and hard copy submission. Please confirm.</p> <p>b) It is our understanding that the format for Certificate of acceptance of all Karandaaaz conditions given in this EOI will be up to the discretion of bidder. No template has been provided. Please confirm</p> <p>c) It is our understanding that Minimum Viable Solution checklist only has to be responded in Yes or No. No commentary is required against each task description. Please Confirm</p> <p>d) It is our understanding that the information in these sections is only for reference, no compliance commentary or technical write-up is required from the bidder against these requirements, and such material will be provided at RFP stage in proposal. Please confirm</p>	<p>a) Yes</p> <p>b) No specific template has been provided however it is expected that the submission cover letter will specifically include a declaration sentence to confirm that “ALL KARANDAAZ TERMS AND CONDITIONS DOCUMENTED IN THIS EOI ARE ACCEPTABLE”</p> <p>c) No restriction on commentary</p> <p>d) No restriction on commentary</p>
8	Would you require an integration bus to help centralize and streamline the integration and api management/exposure and channel management requirements across the enterprise?	Yes.
9	Do you require social computing services – wikis, recent activities, discussion forums – as part of the solution?	Nice to have.
10	Do you require version control and archiving capability as part of the content management solution?	Yes.
11	Do you require the capability to schedule the publishing of content?	Nice to have.

12	Do you require the capability to access content outside of the business process context, as standalone documents?	Yes.
13	Do you require the capability to apply distinct user/group permissions to the content, outside of the business process context?	Yes.
14	Do you require a content management system that can be integrated with other applications in the organization, more like an enterprise content management store?	Yes.
15	Do you required the ability to prepare and visualize data, in a storytelling fashion, with the ability to share and collaborate on the data, and make it accessible on mobile devices, as part of the solution?	Yes. Most of the mentioned options are good options but the main solution is Company Registry and all these options should complement it.
16	Would you require a web-based business process modeling tool as part of the solution? The tool would help you with your process modeling, documentation and reengineering efforts, through what-if scenarios based on multiple attributes. It also helps to bridge the IT and Business understanding gaps by ensuring the development of the exact model as specified by the business owner/analyst.	Would be finalized in RFP and will be better if the solution is having the process modelling tool, but analysis and review part will be required.
17	Would you require the ability to recognize / OCR the printed copies of the applications through a document capturing and recognition mechanism? Such an approach will help reduce application initiation/loading time, create records and alleviate human errors.	If OCR solutions can handle printed forms/applications then it will be finalized in the RFP. But offline submissions are required.
	Would you require a central repository for managing users and groups of the solution? Such an approach will help setup a central user repository for all applications in the organization, which can help govern the user lifecycle management, provide 2FA and single sign-on, among other capabilities.	Yes.

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